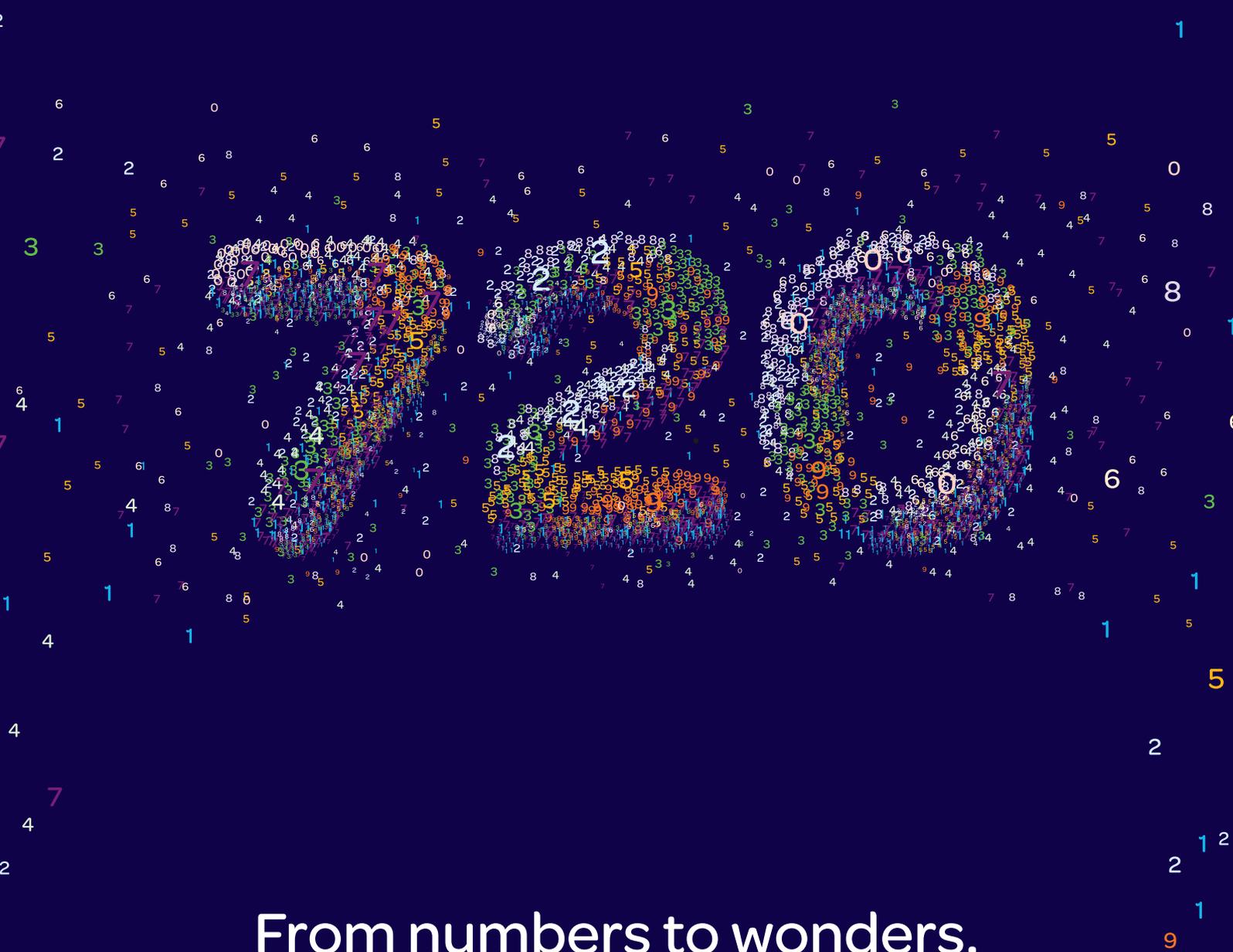


PRONTO xi 720



From numbers to wonders.
Transform your business with
smart technology.

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720.1 Marketing Advisory

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Disclaimer

This document contains statements related to our current and future developments that may constitute forward-looking statements. They are subject to change and may be available in a 720 service pack or future release of Pronto Xi.

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From today to tomorrow. Transform your business.

Introducing Pronto Xi 720, the latest release of our flagship business management software. With hundreds of innovations and improvements, it will help you adapt to not only the needs of today, but also those of tomorrow.

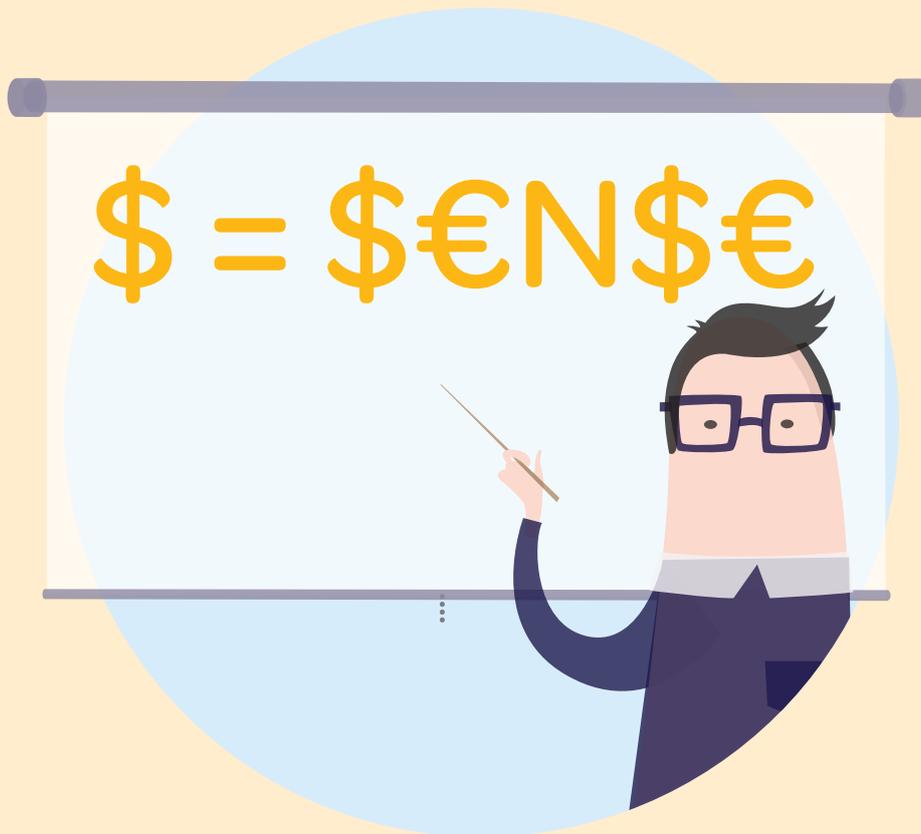
Now, more than ever before, IT solutions are the key to transforming your company so it can stay ahead of the curve. For you to take advantage of our latest enhancements sooner, we have moved into a one-year release cycle.

Pronto Xi 720 delivers a host of new features to help you manage your business more efficiently and intelligently:

- Spend less time gathering data and more time discovering the insights within it
- Take the complexity out of dealing with a multitude of international rules and regulations
- Put the power of your systems in the hands of your team on the ground, wherever they may be
- Make key processes more efficient to exceed your customers' expectations
- And have total confidence in the stability and integrity of it all

So with Pronto Xi, you can take your business from where you are, to where you want to be.

From dollars to sense





Pronto Xi General Ledger

Pronto Xi General Ledger is at the heart of your ERP, reflecting all the financial transactions processed in other Pronto Xi modules.

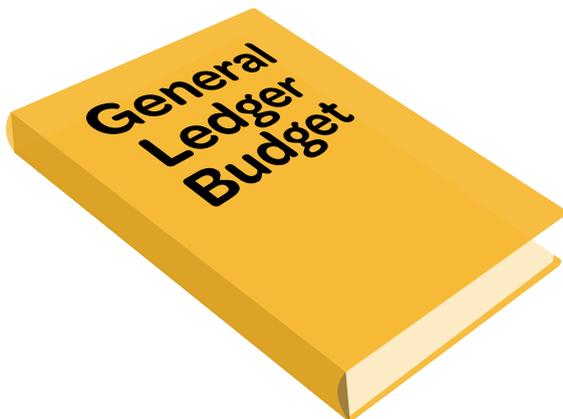
The new budgeting functionality provides a common approach to budgeting disparate data, meeting the most demanding financial budgeting requirements. It is designed to deliver flexible and intuitive budgeting capabilities across GL Budgets, Configurable Budgets and Hierarchy Budgets.

General Ledger Budgets

The GL Budgets have been optimised for easy data manipulation, meaning users can utilise a set of in-solution tools or leverage the power of excel.

A new 'hierarchy view' allows users to intuitively view and interact with their budgets based on their GL hierarchy budgets. Your budgets roll-up or expand based on the same structure as your P&L or Balance sheet.

Designed to deliver an accurate and efficient budget process, the Budget Contributor Management function allows individualised and recipient specific sub-budgets to be distributed. These separate contribution budgets can then be aggregated back into the master budget to eliminate many of the risks associated with spreadsheet based budgeting processes.



Configurable Budgets

Configurable budgets allow users to create sales based budgets using any combination of attributes on the sales or inventory masters.

So for instance, you can create a three level budget based on a mixture of: Brand, Class, Category, Group, Territory, Warehouse, Industry, or any combination of the attributes on the Item or Customer Master.

A valuable and popular application of the Configurable Budgets is to create quantity based item by customer budgets which roll up to warehouse. These budgets can then publish a forecast which, because it aggregates to warehouse, can be used to drive both Material Requirements Planning (MRP) and Distribution Requirements Planning (DRP).

These Configurable Budgets can be constructed to leverage special account structures to push the sales budget values up the relevant GL budgets to provide simple yet practical bottom up budgeting.



Hierarchy Budgets

Reporting Hierarchies have been used to structure and restructure data. The Hierarchy Budgets now allow users to create budgets based on any existing Reporting Hierarchies.

The Hierarchy Budgets are quick and simple to create. Importantly, they provide the flexibility to budget at any level of granularity and the budget will then roll-up to the higher levels.



A common approach to budgeting

The new common approach to budgeting delivers a range of tools and functionality, including;

- A detailed audit showing who made what changes and when
- Seamless interaction with excel
- Budget collaboration processes
- Spread and automated budget adjustments
- Combine actuals with budgets to create adjusted budgets/ forecasts
- New budget notes and auditing functionality.





Pronto Xi Fixed Assets

Pronto Xi Fixed Assets is a dynamic, robust and flexible suite to efficiently manage assets all the way from acquisition to disposal. The latest enhancements include multi-jurisdictional asset management, greater flexibility and optimised efficiency

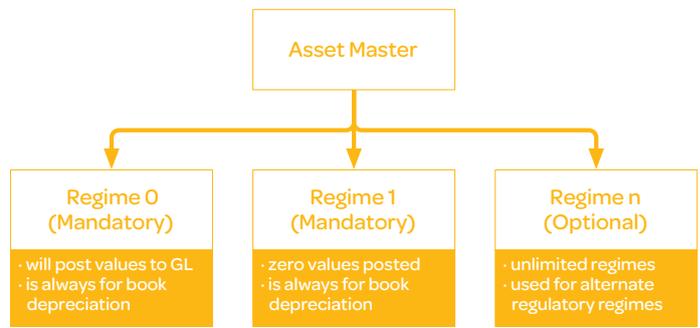
Unlimited depreciation regimes for each asset

For multinational companies, increasingly complex accounting standards, along with local and foreign taxation regulations, make managing fixed assets a complex business.

Pronto Xi Fixed Assets has been redesigned to simply and intuitively cater for the most complex management and reporting needs.

We've always had Book and Tax depreciation, but now you can attach an unlimited number of alternative depreciation regimes.

Each regime can have its own: acquisition cost, depreciation method, depreciation rate as well as retain a full transaction history.



Each additional regime can also have a separate user-defined calendar to cater for reporting requirements across local and foreign financial year periods.

What's more, a wide range of depreciation methods is supported, including: Straight line, diminishing value, life units (units of use) as well as variable rates.

Strength and flexibility

Fixed Assets now delivers more flexibility and control, with less complexity.

Processes like depreciation can be carried out on groups of assets by using location codes and group categories. General Ledger posting rules can then be created at a company-wide default or at the group and location level. GL posting rules can also be set at the individual asset level.

Depreciation expenses can be split across multiple accounts based on predetermined percentages.

Each asset can have multiple depreciation regimes, for instance Book and Tax, and as many additional regimes as required.

Each additional regime can have a separate user defined calendar. So if Book and Tax depreciation needs to report based on the Australian financial year but another regime needed to report based on another country's financial year then the system is capable of delivering that outcome.



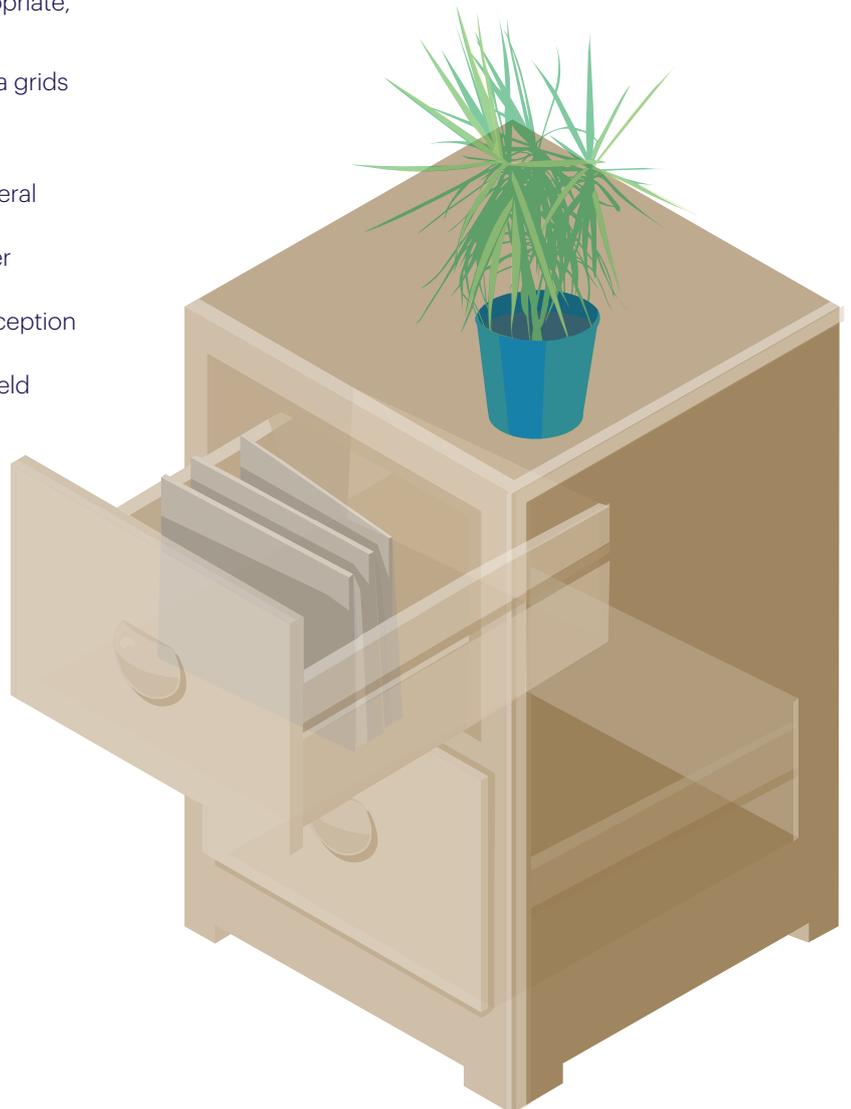
Optimised efficiency

The Fixed Assets module has been optimised for efficiency by performing most operations in bulk. You can still perform transactions on an asset by asset basis, but where appropriate, you can process multiple assets in a single data-grid.

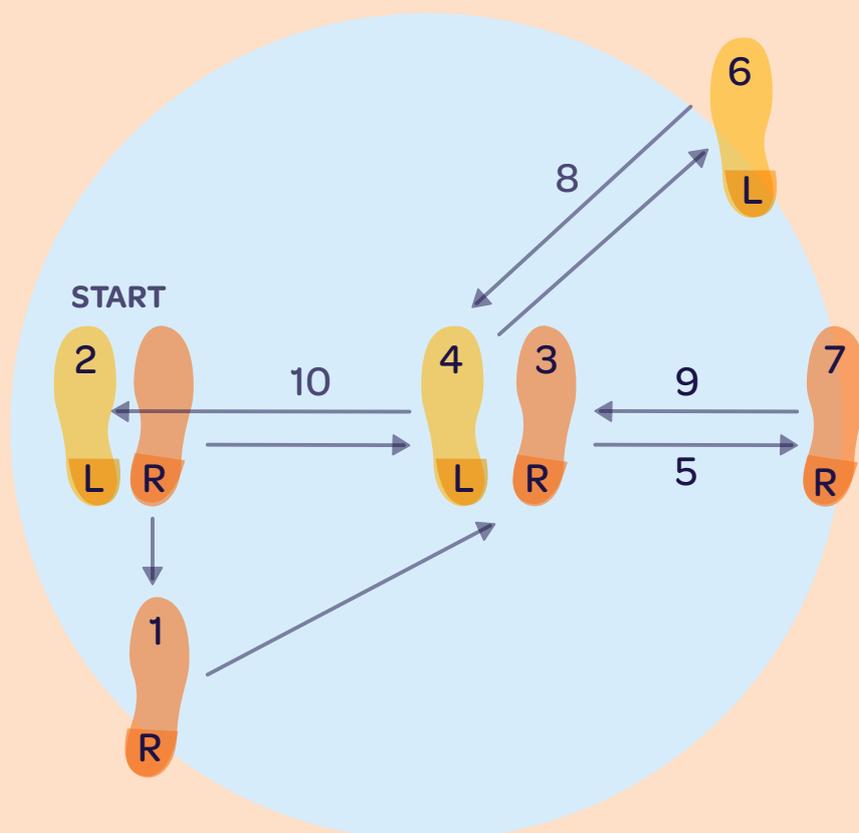
To further optimise efficiency these bulk transaction data grids have been optimised to integrate with Microsoft Excel.

Other new functionalities include the ability to:

- Post depreciation into next year – even when the General Ledger hasn't been rolled
- Retain full transaction history for book, tax or any other depreciation regime, for as many years as you like
- Set default control accounts and only override the exception
- Split depreciation expense across multiple accounts
- Revalue classes of assets using the new Asset Class field
- Set separate user definable calendars against each depreciation regime.



From knowing their shoe size to knowing their next step





Pronto Xi Sales and Marketing

Managing your customer relationships with Pronto Xi gives your business the intelligence it needs to focus on the right customers at the right times. The release of Pronto Xi 720 adds CRM Mail Server Synchronisation, updates to mobile CRM and offers greater flexibility for POS operations.

Improving your Outlook

If you rely on Pronto Xi CRM and Microsoft Outlook in your daily operations, you can now have them work seamlessly together. The exchange of information and activities improves the productivity of users, promotes data capture and increases the acceptance of CRM in your organisation.

Daily communication, contact details, tasks and calendar events are automatically synchronised between CRM and Outlook, decreasing overheads and ensuring that relevant information is always accessible to those who need it.

To enhance the user experience, the synchronisation supports:

- Entering or managing contact information between systems
- Sending out and recording emails for future reference
- Creating new or updated tasks
- Activity management via entering or updating calendar events
- Automated updating without operator intervention
- Standardised information across the enterprise
- User adoption through familiar interfaces
- Improved and expanded reporting capabilities



Hit the road running

Pronto Xi Mobile CRM is an easy to navigate, 'device agnostic' application that puts all the power of Pronto Xi in the hands of your sales team, wherever and whenever they need it.

Many enhancements, including CRM Attributes and the ability to add accounts have now been added to Mobile CRM. Further updates will also be released on a regular basis, enabling you to take control of the latest features as soon as they become available.



Expanding payment operations

Pronto Xi now integrates with the Paymark network via Skyzer's Nitro gateway, enhancing payment options for retailers trading in New Zealand.

Streamlining functionality and accountability

POS Multiple Cash Drawer Reconciliation is now available in Pronto Xi 720 to streamline operations. Two or more batches for the same store and terminal can now be merged and reconciled as a single entity.

Increased visibility of POS payment details has been added to order enquiry.

Further flexibility around notes and charges has been added to the POS entry screen

Improvements to the keyword functionality now enable operators to refine their search should they receive too many or few results.

From process to progress





Pronto Xi Supply Chain Management

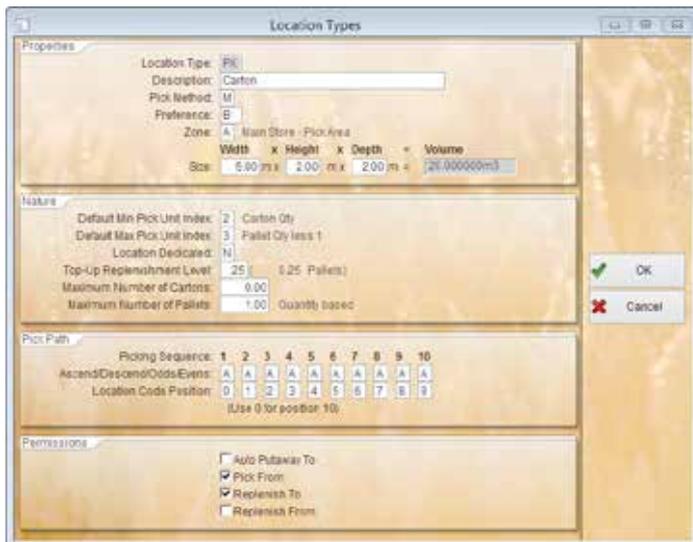
Enhancements have now been added to enable your business to harness the power of a range of Pronto Xi Supply Chain Management modules.

On the right frequency

Improved integration with the Pronto Xi Warehouse Management System (WMS), Radio Frequency (RF) and Shipments modules provides even greater efficiency with your store allocations. Goods receipt processing can now be done through RF and there is better visibility of the impact of allocations on shipments.

You've got total control

Although Pronto Xi WMS provides the structure for you to control the configuration of a warehouse, there are times when an override needs to be put in place. Enhancements in the Pronto Xi 720 release allow you to ensure that the correct processes are being managed according to your own rules.



The right protocol

When orders are placed and managed outside the Electronic Data Interchange (EDI) protocol, they require the option to be excluded when the EDI batch is created. This flexibility is now made available in Pronto Xi 720.

Do two things at once

Pronto Xi 720 inventory enhancements now give you the flexibility to manage stock through a variety of processes within your operation – for example, you may have an item that needs to be configured as back-flushed but also requires a licence. The 'Issue Control' field has been updated and relabelled to reflect the 'Process Requirement' of an inventory item, so you can simply choose the required options and make the items adhere to multiple processes.



From on-site to foresight

PREDICTED DATE
JUNE 9

MONITOR
[Heat Pump Unit]

LOCATION
[Map]

PREDICTED WORK
- HEAT PUMP TYPE GS75J6
- APPROACHING END LIFECYCLE
- LAST SERVICE 20.5.09

Technician: Gary



Pronto Xi Service

Provide exceptional customer service with Pronto Xi Service Management tools that optimise your operations from start to finish. New enhancements consolidate the multiple levels of Preventative Maintenance and improve the overall workflow from the back office to field service engineers.

An ounce of prevention

By closing the gap between multiple preventative maintenance levels, Pronto Xi Service Management now delivers a workflow process for predictive maintenance that helps increase the efficiency of managing complex maintenance contracts. This provides a closed loop approach to detailed predictive works and broadens the operational reach of Service Management across most service environments.

All levels of Preventative Maintenance initiate Service Dockets that detail work procedures and Service Calls, which are allocated via the Service Engineer Scheduler and viewed within the Service Connect customer web portal. Engineers can now also conduct Preventative Maintenance routines via the Mobile Service web application.

The introduction of a 'Bulk Maintenance' function allows Contract Managers to change multiple equipment items on multiple contracts, their Preventative Maintenance routines, Run sequences and Next Due Dates all within one screen.

Predicting greater efficiency

To further assist technicians in service delivery, Pronto Xi details equipment specific predictive Q&A information on Service dockets. This level of equipment related intelligence significantly reduces the time taken on site resolving issues, as it prompts the technician and guides them to key areas of equipment failure.

Technicians can also capture responses to Q&A prompts and have the information fed back to the service centre for reference on future call outs.

Contract	Type	Contract Class	Priority	Equipment	Engineer	Customer	Run Code	Block	Last Run Date	Next Run Date	Frequency	Order
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402175	Serial Unit Contract	1	1	100000	JUL20	DPAC					14	
402176	Serial Unit Contract	1	1	100000	JUL20	DPAC					14	
402177	Serial Unit Contract	1	1	100000	JUL20	DPAC					14	
402178	Serial Unit Contract	1	1	100000	JUL20	DPAC					14	
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Pronto Xi Mobile Service (Phase 2)

The new Pronto Xi Mobile Service HTML5 web app is aimed at simplifying the delivery of mobile workforce solutions so that technicians have all the data they need anywhere, on any device platform. This new release version now provides a unified workflow to manage all predictive and reactive work requirements all within an intuitive, easy to navigate user interface.

Working seamlessly with the Service Management module, the Service Connect customer web portal and the Service Scheduler, we've delivered a mobility solution that features predictive Q&A to assist technicians whilst on site, allocation of van stock, purchase order creation, risk analysis, through to the capture of customer signatures. This approach dramatically reduces daily sales outstanding (DSO) whilst guaranteeing data accuracy and improved adherence to customer SLAs.

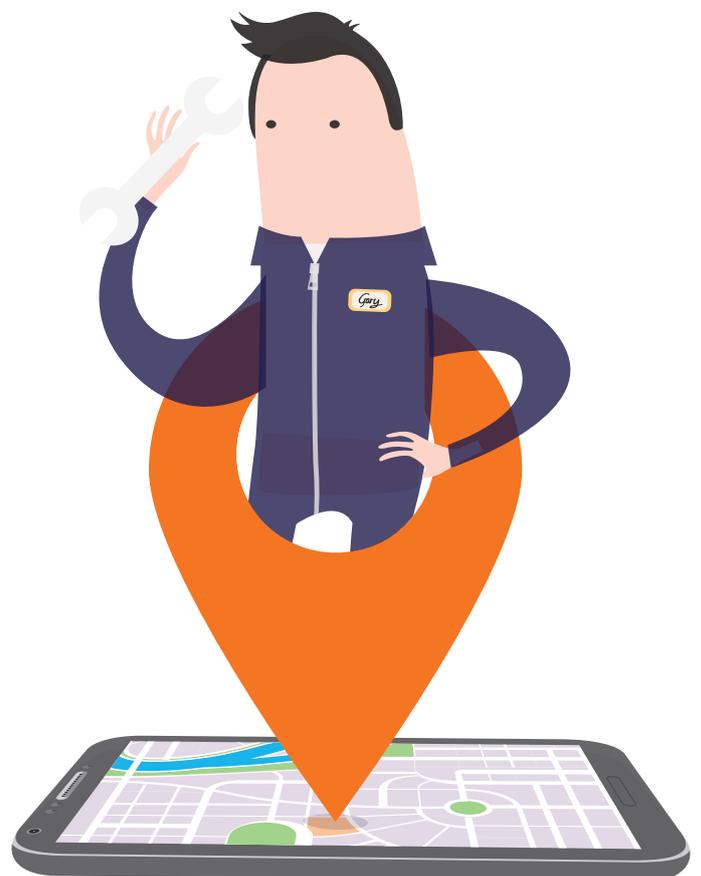
With Mobile Service, we've achieved a single point of entry, single platform solution to Service Management that ensures all data captured on site is instantaneously synchronised with head office. Furthermore, due to its ease of configurability, Pronto Xi Mobile Service can be deployed in the most complex of service delivery environments to help business increase workforce productivity, lower costs and simplify tasks.

Benefits include:

- Responsive design, deployable on mobile phones to tablets
- All data and customer signatures captured on site, in real time
- Seamless workflow to back office, lowering daily sales outstanding (DSO) and improved cashflow
- Better compliance and safety procedures
- Increased utilisation across mobile workforce
- Enhanced on-site decision making

Handling rejection

A call rejection reason code added to Mobile Service further improves communication between on-site technicians and service centres. It complies with most standard Service Level Agreements as the mandatory rejection reason is captured and tracked against the service call audit for later reference or reporting.



Pronto Xi Project Costing

Project Costing lets you focus on getting the job done by automating the tedious areas of project quotation and cost tracking. With the 720 release, we've introduced a Cost Breakdown Structure (CBS) that allows for a greater level of costing granularity and margin management.

The news on CBS

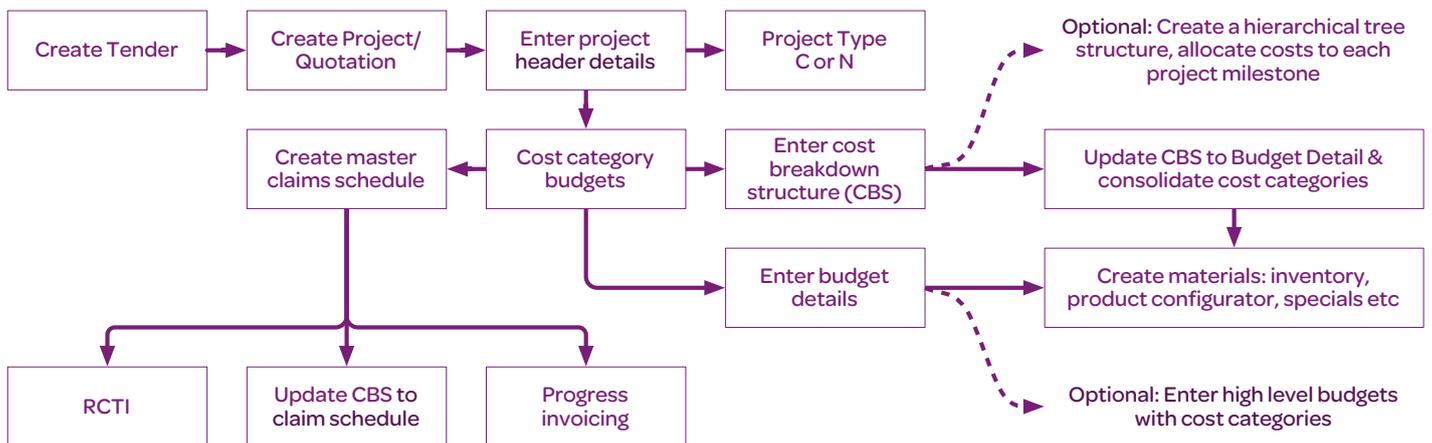
To enable the breakdown of costs related to Project activities, a sequential framework of activities and their related costs is now available via a CBS. Project Managers can itemise and prioritise works within a Cost Category to assist in scoping, quoting and tendering of major or minor projects. There is also greater control when applying mark ups, factoring variations or tracking project costs.

A new 'Copy to Claim Schedule' option allows you to pass detailed cost structures directly to the Project Claim Schedule area. This ensures greater consistency across the project and delivers the foundation elements for quoting and invoicing that can include the lowest element within the cost hierarchy.

The CBS also delivers:

- Consolidation of multiple cost structures when tendering for multi-site opportunities
- User-defined row colours for better visualisation and segment differentiation
- The ability to assign actual costs to specific elements within the CBS
- The ability to upload structures from MS Excel
- The ability to copy structures from other Projects

Element	Description	Cost Ctl.	Unit	QTY	Unit Cost	Cost Per	Cost	Sub Cost	Percentage	Status	Cost Status	Contract No
1.1	Build						12811.43					11074 #
1.1.1	Site						400.00					100 #
1.1.1.1	Subcontracting	WCT	KWH	1.0000	500.00	500.00	500.00	30.000	60.00			100 #
1.2	Finaliser						12715.43					11074 #
1.2.1	Room 1						4000.00					11074 #
1.2.1.1	Roofing						1000.00					11074 #
1.2.1.1.1	Roofing	WCT	KWH	30.0000	33.33	33.33	1000.00	30.000	75.00			11074 #
1.2.1.1.2	Roofing	WCT	KWH	30.0000	33.33	33.33	1000.00	30.000	75.00			11074 #
1.2.1.1.3	Roofing	WCT	KWH	30.0000	33.33	33.33	1000.00	30.000	75.00			11074 #
1.2.1.1.4	Roofing	WCT	KWH	30.0000	33.33	33.33	1000.00	30.000	75.00			11074 #
1.2.1.1.5	Roofing	WCT	KWH	30.0000	33.33	33.33	1000.00	30.000	75.00			11074 #
1.2.1.2	Frame	WCT	KWH	1.0000	1000.00	1000.00	1000.00	1000.00	100.00			11074 #
1.2.1.3	Clara	WCT	KWH	1.0000	2000.00	2000.00	2000.00	2000.00	200.00			11074 #
1.2.2	Room 2						4201.00					11074 #
1.2.2.1	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.2	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.3	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.4	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.5	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.6	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.7	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.8	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.9	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.10	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.11	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.12	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.13	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.14	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.15	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.16	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.17	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.18	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.19	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #
1.2.2.20	Clara	WCT	KWH	30.0000	140.03	140.03	4201.00	30.000	70.01			11074 #



Pronto Xi Maintenance Management

With Pronto Xi Maintenance Management, you can effectively reduce your maintenance and operating costs by maximising planning and control of your plant maintenance activities. Within this module, Work Order Management functionality has been improved.

No missing links

Work Orders created at the completion stage of an existing Work Order are now linked via a common reference. This enables you to create a follow-up Work Order for additional work requirements as part of the standard work schedule, or as a condition check to be performed after a major rebuild.

The integrity of the asset service history is also maintained by providing on-screen transactional drill-back to the source work order. In addition, cross reference linkage extends to reporting and analysis functions to improve visibility and understanding of trends and equipment failure rates.

Suit yourself

You can now define unique design layouts for Work Orders and tailor your company's output documents to suit the needs of technicians. Asset specific compliance information can also be applied to adhere to critical maintenance and safety procedures.



Pronto Xi Rental

With the latest enhancements, Pronto Xi Rental makes it easier than ever to streamline your rental processes. Clearer information on rental invoices makes life easier for you and your customers.

New units of time

Unit level rental period dates can now be printed within the lines of the customer invoice. This gives rental customers a more thorough understanding of unit movements due to the level of detail captured against the Contract Audit.

Maintaining historical movements is integral to the accuracy of the billing process, making this feature especially useful in short-term rental environments where there is increased frequency of inbound and outbound activity throughout the billing period.

Similarly, the unit movements and resulting billing periods are captured to aid in partial crediting and re-invoicing where necessary. Additionally, the movement dates captured against the contract can assist in unit analysis such as utilisation and availability reporting.

Rental invoice formats can also now be tailored to suit customer needs.



From assembly line to the bottom line





Pronto Xi Sales Configurator

The Pronto Xi Sales Configurator provides sales personnel with a Wizard-based interface that makes it easy to build a tailored solution based on a set of parts and characteristics defined within the Bill of Materials. With the 720 release, new fields have been added to display running totals of configurations.

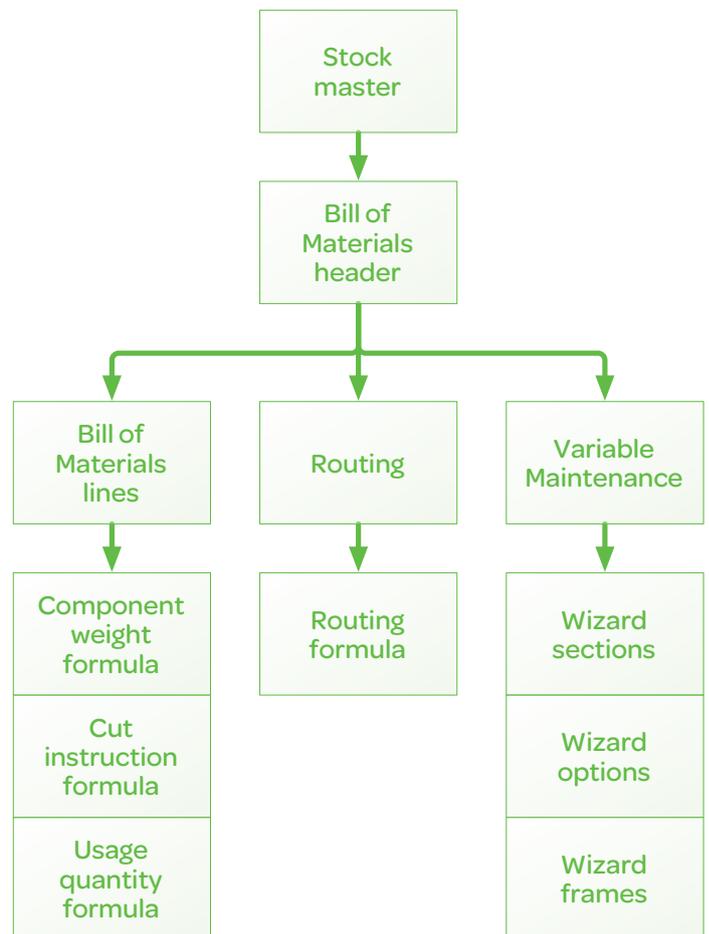
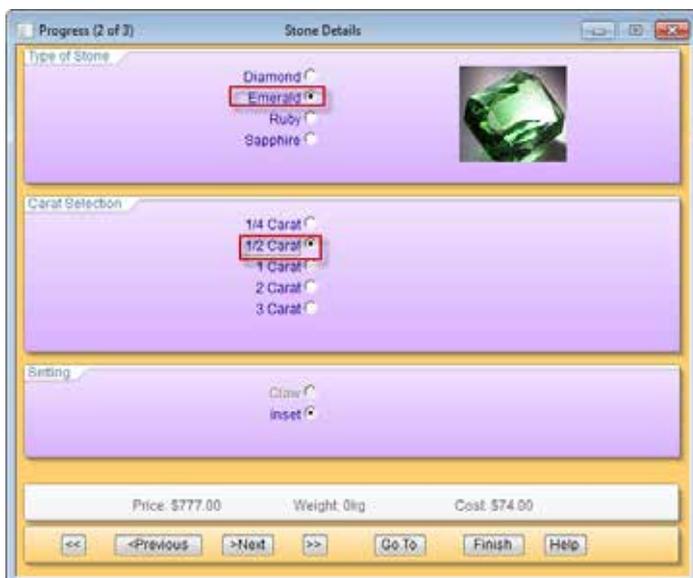
Seeing is believing

Within any 'engineer to order' organisation it's critically important to understand the actual costs and dimensions associated with every unique version of a configurable Bill of Material.

To facilitate this, fields have been introduced within the Sales Configurator that display the accumulated cost, weight and price of the configuration. As these values are linked to the variable answers, they'll automatically recalculate and increment as the user steps through the configuration Wizard.

You can navigate a series of radio buttons that prompt for responses to pre-defined variables. This takes away the complexity found in more traditional item configuration processes.

To help visualise each stage of the configuration, a series of pictures can be displayed within the Wizard screens as the configuration proceeds. You can also embed help files and/or links to web pages within the wizard screens to assist sales personnel throughout the configuration process.



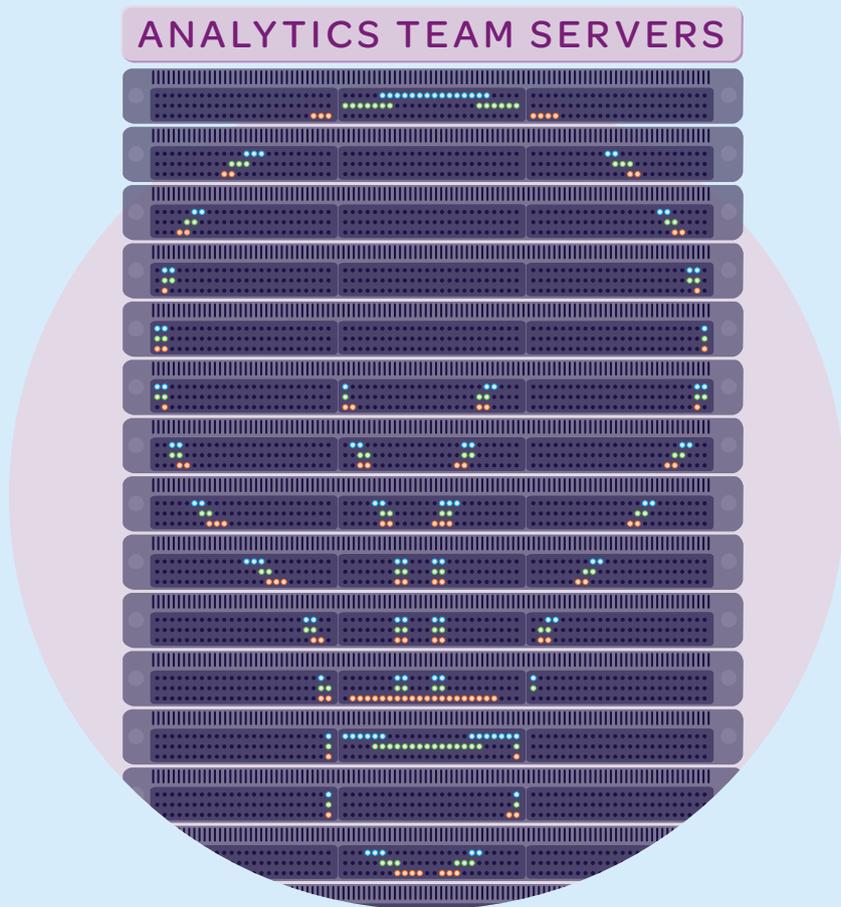
Sales Configurator Process

Look the part

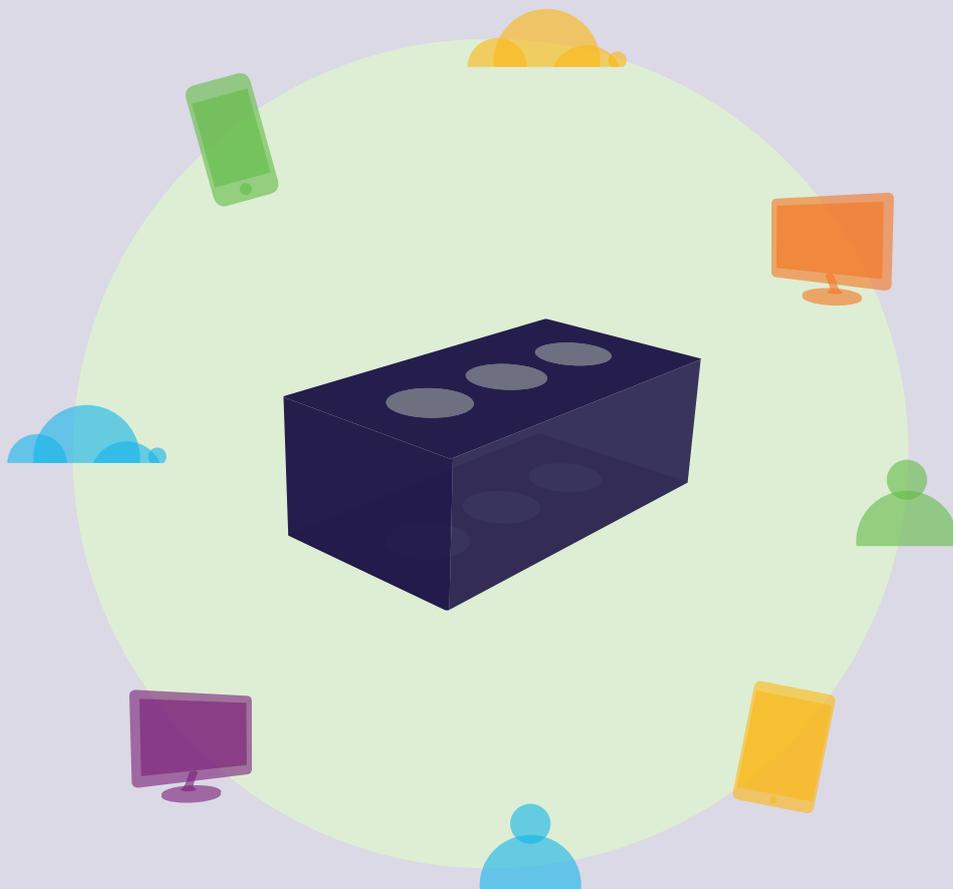
The Manufacturing module now also provides the ability to define specific layouts within printed Job Cards. This helps shop floor personnel deliver critical Work Order procedures in a tailored and preferred format, as well as ensuring greater insight and increased productivity throughout the production process.

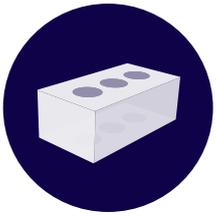
From terabytes to better insights

ANALYTICS TEAM SERVERS



From the background to new ground

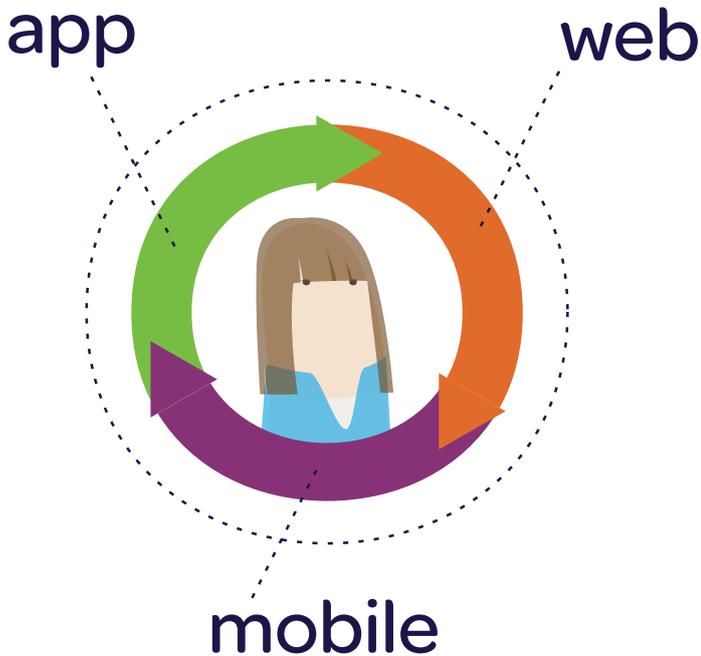




Pronto Connect

Originally released in Pronto Xi 710, Pronto Connect delivers web-services connectivity to external applications through RESTful APIs. The new version delivers support for LDAP (Lightweight Directory Access Protocol) authentication, full support for Pronto Xi on Microsoft Windows deployments, as well as faster RESTful API execution.

The API suite has also been enhanced with new Service APIs, developed to both support the Pronto Xi Mobile Service web application as well as custom integration needs to custom or third party service-orientated applications.



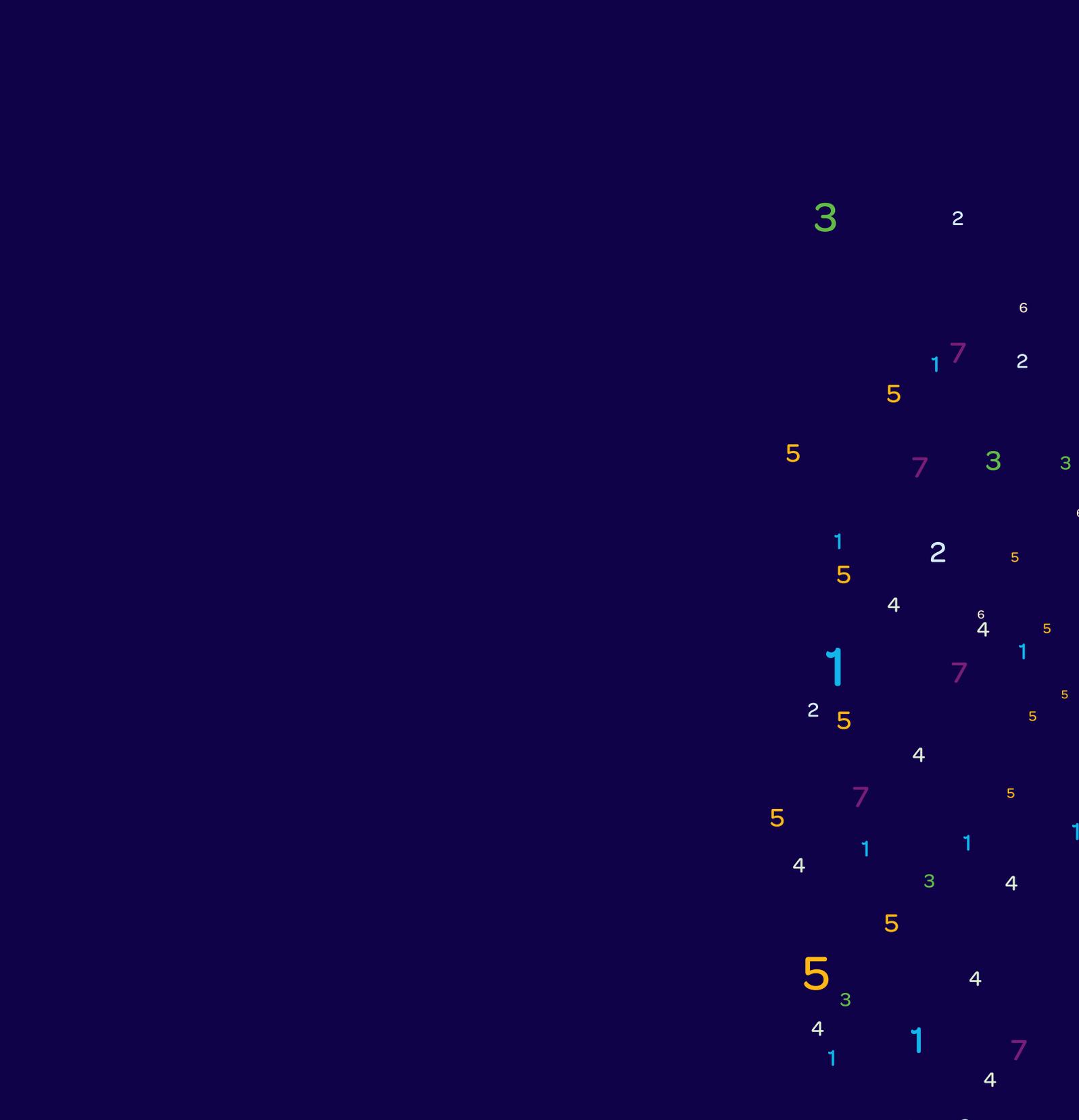
New upgrade procedure

A new upgrade utility has been developed to provide extra efficiencies through runtime enhancements, multi-processing and better error management.

Visibility is improved through a dashboard interface, easy error identification, progress indicators and greater detail on which processes have been completed and which are still in progress.

It is now also possible to pause and restart an upgrade at any time, and security functions have been added to control who has access to the system during an upgrade. Various other system improvements have also been added.





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Pronto believes in the power of actively listening to clients, adapting our product to meet their needs and finally revealing the best solution. It's how we continually surpass client expectations, delivering moments of utter surprise and delight.